

2010 Budget
1st Quarter Variance Report

	2010 Budget	1st Quarter Budgeted	1st Quarter Actual	Variance
INCOME				
Contributions				
Individual contributions	26,500	6,628	6,255	-373
Corporate donations	15,000	2,225	32	-2,193
Foundation/NPO contributions	30,000	14,406	7,000	-7,406
Assets released from restrictions	15,163	1,264	2,018	754
Other revenue				
Endowment transfer	77,000	19,250	19,250	0
Program income	22,000	5,345	2,570	-2,775
Membership dues	39,500	8,365	11,000	2,635
Admissions (4,000 x \$5.00)	22,000	5,751	4,786	-965
Interest-savings/short term investments	1,000	83	24	-59
Gift shop sales (gross)	65,000	15,002	10,986	-4,016
Cost of Goods sold (54%)	-32,500	-7,501	-3,094	4,407
Royalties	27,500	5,857	7,104	1,247
Services			127	127
Special events				
Native Plant Sale	15,000			
Member's Appreciation BBQ & Auction	25,000			
Symposium	30,000			
TOTAL INCOME	378,163	76,675	68,058	

